



# IBRA CONTRACTORS LIMITED

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## COMPANY PROFILE

*Tanzania's Best Woman Owned Construction Company*



We Believe in Quality

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*Quality is our motto*



We Believe in Quality



IBRA AFRICA IS IBRA  
CONTRACTORS INVESTMENT ARM



## ABOUT US

### *Tanzania's Best Woman Owned Construction Company*



*IBRA CONTRACTORS was in 2011 awarded as the Best Female owned/managed contracting firm-a position retained up to date. In the picture is Managing Director Maida Waziri being congratulated by 4<sup>th</sup> Phase President, Dr Jakaya Kikwete, of the United Republic of Tanzania.*

**“We prides ourself on meeting modern-day construction challenges and ensuring the successful completion of complex projects. We deliver the highest quality of workmanship and client satisfaction”**

Since we were incorporated in 2000, initially as IBRA Building Contractors & General Supplies, and later as IBRA Contractors have emerged as one of the most respected general contracting firms in Tanzania. We have grown, matured and evolved into a high level construction company that focuses on buildings, roads, bridges and even dams.

We have proven our ability to take on large, complex projects while demonstrating good performance in meeting the project objectives (such as budget, time and quality) successfully. Today, we are recognised as a high performance construction firm, for our strength in traditional construction methods and for our creative, fresh approach to cutting edge technologies and delivery systems.

Our growing reputation for excellence, resourcefulness and responsiveness is no accident. It is a natural consequence of the

values that have guided our company since its founding.

Our success is driven by more than building some of the most advanced facilities for our corporate, institutional and government clients but also by our energetic enthusiasm for what we do, sensitivity to the needs of our customers and willingness to accept total responsibility. More and more of our clients are turning to us for our distinctive ability to implement innovative project management techniques and to serve as a reliable provider of knowledge-driven solutions for their complex construction projects.

Driven by excellence in execution, IBRA is committed to ensuring the safety of our employees, while giving back to the communities in which we live and work. We deliver any project, any time in any environment for the benefit of our customers, employees and the communities we serve.



## FROM MANAGING DIRECTOR



**Ibra Contractors Managing Director,  
Maida Waziri**

“

*The time is now for  
women awakening  
in enterprise  
development and  
innovation*

”

When I was a very little girl, I was always fascinated by new buildings. I had my little ideas what we could do to improve our house and neighbours houses. Could I ever fulfil that dream? I started off business as a “machinga” or a hawker of second hand clothes in Dar es Salaam.

Through thick and thin, I graduated to making clothes, furnitures and concrete stones among doing buying and selling business. In between I tried farming and marine transport business as well.

One day, one of my clients asked me to renovate his house and just send him an invoice. That was how IBRA Contractors Limited was born and made me find my true happiness as a business person. That was about 15 years ago and there have been no turning back. Since then we have many landmarks in Tanzania that bear the IBRA Contractors name.

Tanzania is a VERY rich country in terms of natural resourses. For the last 20 years it has been growing at remarkable rate. One of the sectors which has expanded enormously is construction, which gives IBRA a very big space for expansion.

**We are open to partnership with foreign investors, as opportunities for growth are huge.**

At the moment IBRA Contractors we are registered Class 2 Building contractors and Class 3 Civil contractors. We have a very solid reputation in delivering quality projects and on time. We are working overtime, to increase our capital base and capacity and move to Class 1 Building Contractors



## Our Vision

To be the preferred construction company in Tanzania

## Our Mission

To provide value-added construction services through offering exceptional performance

## Our Values

**Integrity** - Open, honest and fair relationships with each other, our customers and business partners.

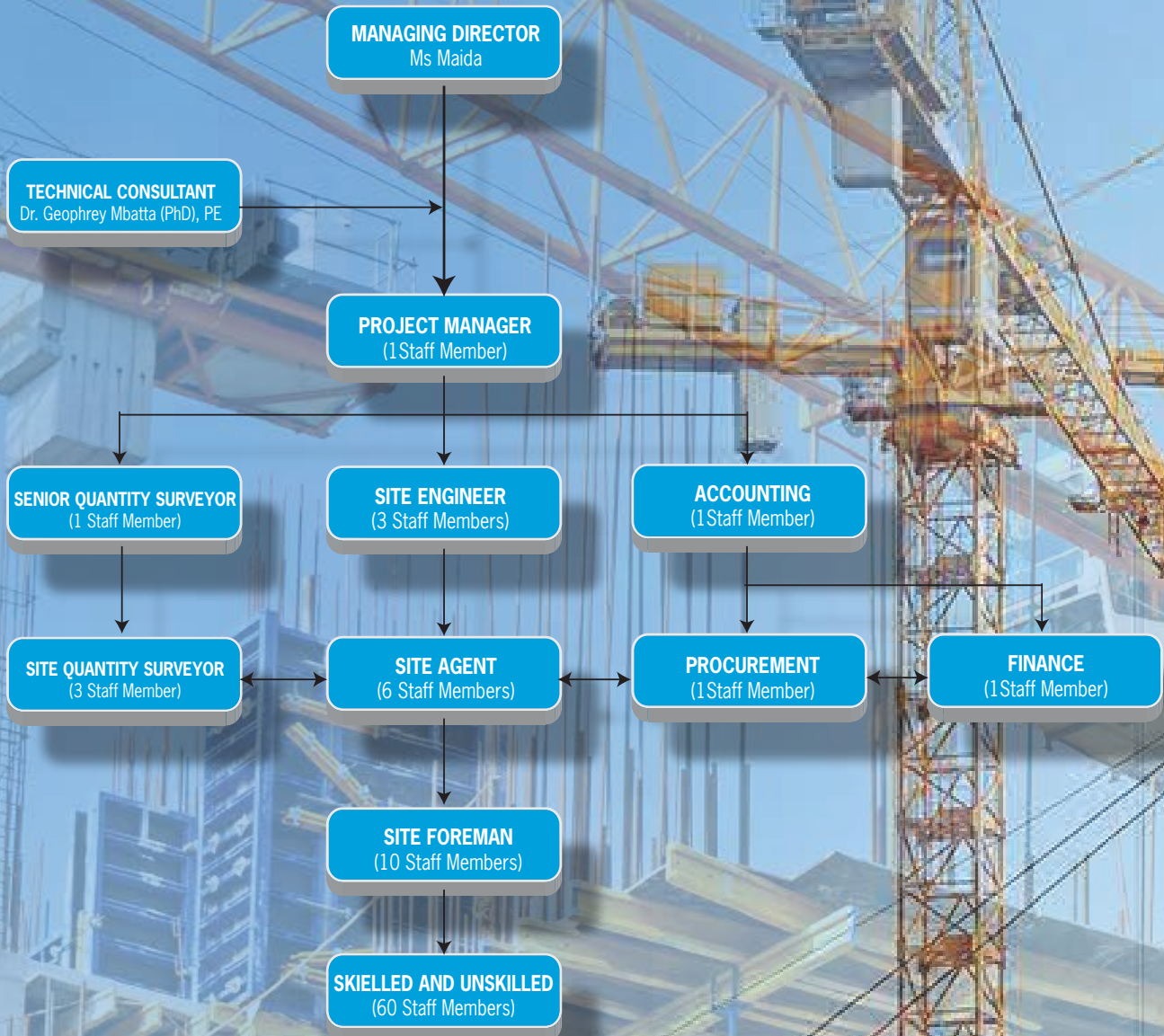
**Leadership** - At IBRA we lead by example and set our standards high for others to follow.

**People** - At IBRA we believe in teamwork, and deliver exceptional results to our clients.

**Clients** - Our clients are our business partners. We treat their goals and objectives as our own.



# ORGANISATION STRUCTURE



IBRA CONSTRUCTORS IS registered & regulated by Contractors Registration Board  
Building Contractors - Class 2  
Civil Works Contractors -Class 3



## KEY ORGANISATIONAL VALUES

At IBRA we remain true to our founding values of providing reliable and quality services/products to our clients, being honest, hard working and innovative company, which have been the cornerstone of our success in the last 15 years.

We adhere to the highest ethical standards and no wonder our clients associate us with integrity, high standards and quality of service and personal attention to clients.

### Our staff

Our primary asset at IBRA is our people. Our company is structured and managed to provide ample opportunity and encouragement for our team members to reach their optimum potential. We place great emphasis on the training and development of all employees. Through our in-house mentorship scheme, the needs of our staff are identified and training programs implemented in order to effectively develop individual growth and performance.

### Our philosophy

We strive to conduct our business fairly and honestly and with consideration to the long-term needs of all our stakeholders, i.e. clients, employees, subcontractors. We offer solutions that best achieve our client's needs and goals. We guarantee personal attention to all our clients.

### IBRA Management

We have established ourselves as one of the leaders in Tanzania's construction industry partly because we have sound management principles. The directors and the management are well conversant with good corporate management, are experienced, and have a thorough understanding of the issues involved for the smooth and successful running of a company.



# OCCUPATIONAL HEALTH AND SAFETY

At IBRA, we are committed to safety above all else, and this commitment is central to everything we do.

That is why we implement project-specific Occupational Health and Safety management plans. These are regularly audited, both internally and externally, and refined where necessary. We recognize the increased safety risks and hazards for workers in the civil construction industry. So our safety control measures are thoroughly and clearly communicated to all employees, subcontractors, and visitors on every project site, big and small

Our safety program is proactive and action-oriented; everyone from management to trades people are involved in making a zero-incident workplace a reality. We use daily pre-task planning sessions, ongoing safety inspections, weekly safety meetings, safety seminars, special equipment training, safety manual reviews and email updates to assist in attaining our goal of zero incidents. Our mission is to achieve and maintain the highest level of Safety, Health and Environmental control in all areas of the Company's operations.

## Constant Improvement

IBRA has a tradition of fine performance, founded on a commitment to performing construction within budget and according to specifications.





## SERVICES

### Over 300 projects and counting...

At IBRA we have executed over 300 projects both in Building and Civil Works in the last 15 years. We complete projects to our clients' satisfaction. Backed by our significant resources, we are able to effectively tackle projects of any size and complexity.

#### BUILDING

IBRA's expertise ranges from office blocks to shopping centres, residential developments, parkades, and schools. We also provide clients with a variety of cost-effective services, from minor renovations to major expansions or relocations. With our continuously present on-site teams, we meet customer needs from project startup to completion.

Understanding project needs and innovative solutions distinguishes IBRA from our competitors and gives clients the confidence they need, knowing that their projects will be managed with professionalism backed by a company with a rich and powerful construction legacy in Tanzania.

#### CIVIL WORKS

IBRA has an outstanding performance in effectively executing civil engineering projects. For the past 15 years, we have been involved in construction of transportation infrastructure ranging from culverts, small bridges, paved and unpaved roads. Our good track records in road sector demonstrate our commitment, ability and explain why we are reputed in the field of civil works.

#### PROJECT MANAGEMENT

IBRA has an outstanding performance in project management. We assist our client in projecting, planning, organising, motivating and controlling resources to achieve specific goals and meet specific success criteria for construction projects.

#### TRAINING

IBRA places great emphasis on the training and development of all employees. Through our in-house mentorship scheme, the needs of our staff are identified and training programs implemented in order to effectively develop individual growth and performance.

## PROJECT EXPERIENCE *Banks*

Ibra has diverse construction portfolio that includes new constructions as well as renovations. We have undertaken major projects for the public and private sector making our mark in the development of Tanzania's economy.

### Public sector clients includes-

Office of the President, Prime Ministers office, The Ministry of Works, Ministry of Communication, Science & Technology, Ministry of Home Affairs, Ministry of Lands, Housing and Human Settlements, Ministry of Community Development, Gender and Children, Ministry of Agriculture etc, Ministry of Finance and Economics Affairs

**Over 30 Local Government Authorities** - National Health Insurance Fund(NHIF), Tanzania Telecommunications Company Limited (TTCL) , etc

### Private sector clients includes-

**Financial institutions** - CRDB, NMB, NBC , BOA bank, People's Bank of Zanzibar (PBZ)  
Education sector- Makamba Secondary School, Goba B Secondary School, Kondo Secondary School

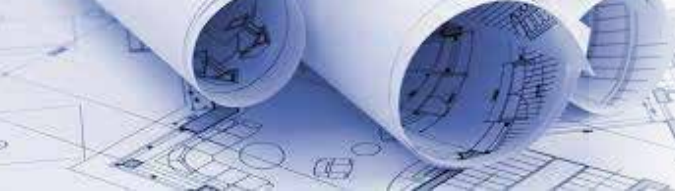
**Diplomatic Sector:** Zambia High Commission

### Cross section projects undertaken/Construction/Rehabilitation

1. Mwanamtoti Road – Temeke Municipal Council
2. Kisukuru and Mtambo Wa Lami Road
3. Car Park at Julius Nyerere International Airport
4. Kisukuru Roads 1.90km Kinondoni Municipal Council
5. Mavurunza Road 2.50km
6. Drainage Works Along Dr. Omary Juma 200m and Tandika Road 700m
7. Mtoni – Zakhem Road-
8. Jeshi La Wokovu Road
9. Mtoni Zahkiem road Mbagala
10. National identity cards project block no. 120 At Kilimani road
11. CCM building Kinondoni







# IBRA CONTRACTORS LIMITED



Zanzibar President, Dr. Mohamed Ali Shein shake hands with Ibra Contractor Managing Director Maida Waziri during opening of People's Bank of Zanzibar (PBZ) branch at Pemba. The project was undertaken by Ibra Contractors Limited.







# IBRA CONTRACTORS LIMITED

## PROJECT EXPERIENCE *Roads / Bridges / Dam*



Prime Minister, Majaliwa Kassim Majaliwa (center) inspecting a irrigation dam at Bariadi in Simiyu region. On his left is IBRA CONTRACTORS Managing Director Ms. Maida Waziri.



is the National Co-ordinator for



IBRA Contractors has formed a business association with the National Distributors of Claycrete Tanzania who import of an innovative, international soil stabiliser called 'Claycrete'. Maida Waziri, Managing Director of Ibra Contractors has become the National Co-ordinator for Claycrete Tanzania Limited in the release of this exciting road construction product in Tanzania. The innovative product was invented in Australia and has been used internationally in road construction for 20 years.

Claycrete is used in road construction to stabilise clay-bearing gravels (either existing clay gravel roads or imported murrum) that can:

- A. Reduce the capital cost of unsealed roads by up to 50%;
- B. Provide harder bound unsealed roads;
- C. Provide roads with less dust;
- D. Provide roads with improved water impermeability;
- E. Lower road maintenance costs; and
- F. Increase road longevity.

Claycrete can also be used to provide the foundation or sub-base under sealed tarmac/bitumen road surfaces, which can substantially reduce the capital cost of sealed roads.

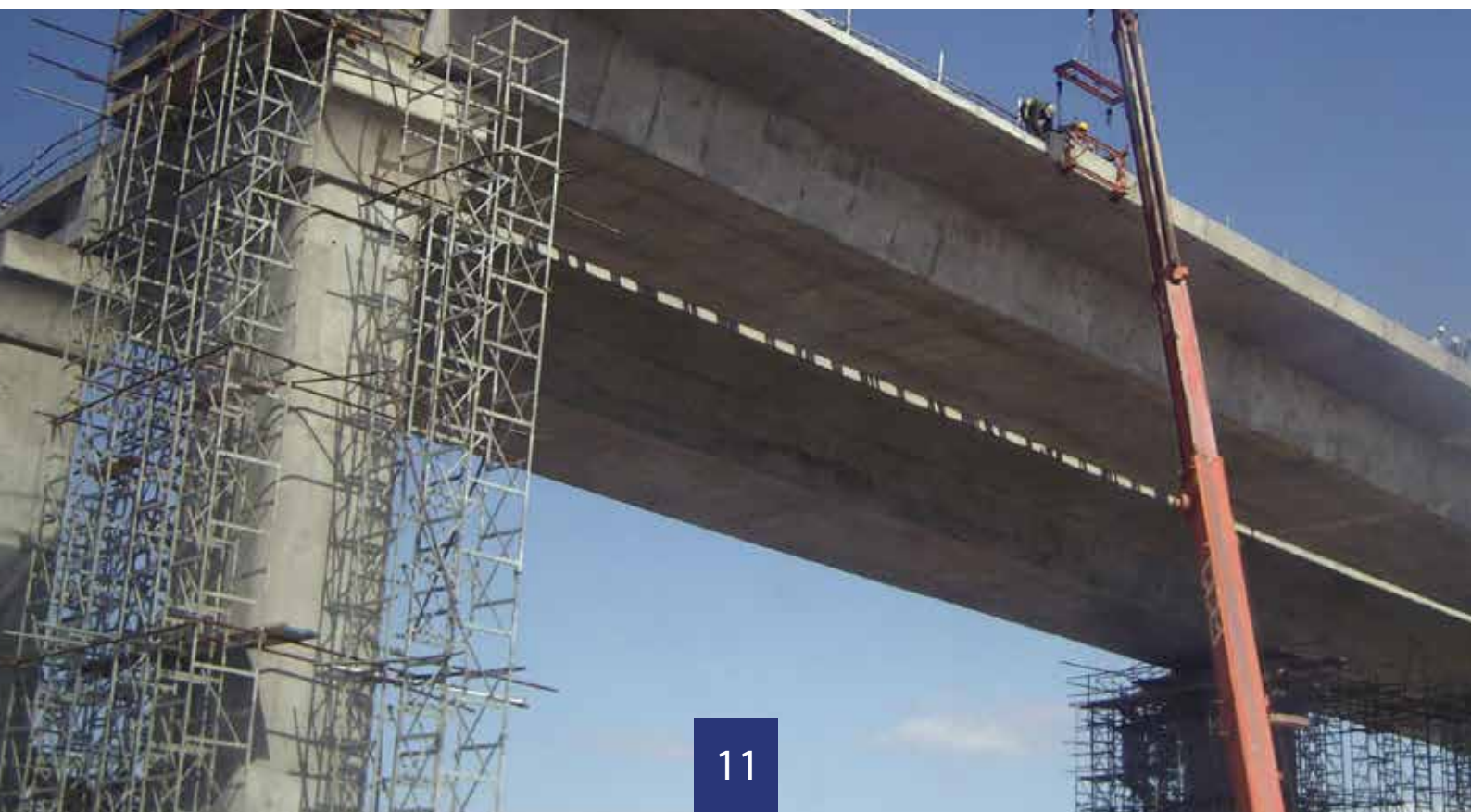




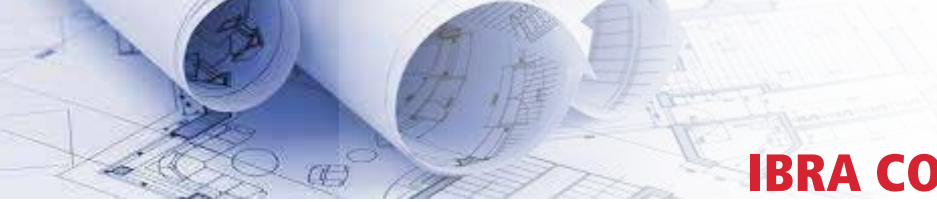


# IBRA CONTRACTORS LIMITED

## PROJECT EXPERIENCE *Roads / Bridges / Dam*







*People: Partnerships  
for development*





PROJECT EXPERIENCE *Residential Houses*





## PLANTS/EQUIPMENTS

- 1 IBRA Plant- Carpentry and Welding Workshop
- 2 Tipper truck, Isuzu 7tonne 3 Tipper Truck Fuso 20 tonne
- 4 Toyota Hilux Pick up 1tonne
- 5 Concrete Mixer -1.5M3
- 6 Porker Vibrator 38/75mm diameter
- 7 Welding machine
- 8 Steel cutting machine
- 9 Hammer drill machine-HD 120mm
- 10 Stock and Die Machine/Tool
- 11 Compactor
- 12 Dumpy level
- 13 Grader
- 14 Pneumatic Roller
- 15 Bulldozer
- 16 Generator set (100 KVA)
- 17 Generator Set 35KVA
- 18 Steel Scaffolding
- 19 Tile Cutter







**IBRA AFRICA IS IBRA CONTRACTORS INVESTMENT ARM**

# REAL ESTATE INVESTMENT

IBRA Africa has landmark apartments in Dar es Salaam- all built by Ibra Contractors. The firm has invested heavily in prime plots across the country, ripe for development.

Plans are underway to develop Maida City in Kibaha, Dar es Salaam, where the firm has finalised to acquire of about 15 acres prime property. Ibra Africa is ready to partner with public and private sector as well as foreign investors to put up housing estates, shopping malls, schools and other utilities across Tanzania. The demand for real estate in Tanzania is huge and outpaces the supply by far especially in the urban areas.





# IBRA CONTRACTORS LIMITED

## RECOGNITION



*Ibra Contractors Managing Director Maida Waziri displaying Graca Machel prize for bringing women together in unity and purpose. Women creating wealth programme 2016.*

*VoWET president, Waziri Maida (left) with Graca Machel. Graca Trust works across the continent to amplify women's movements, influence.*



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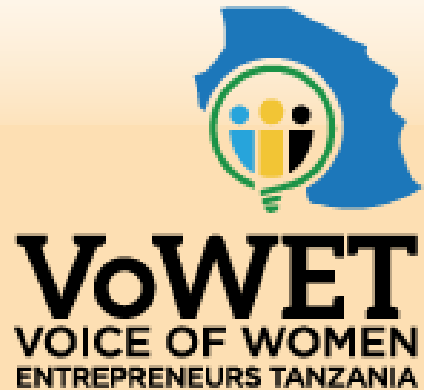


*IBRA CONTRACTORS awarded as the Tanzania Top 100 Mid-Sized Companies in 2017.*

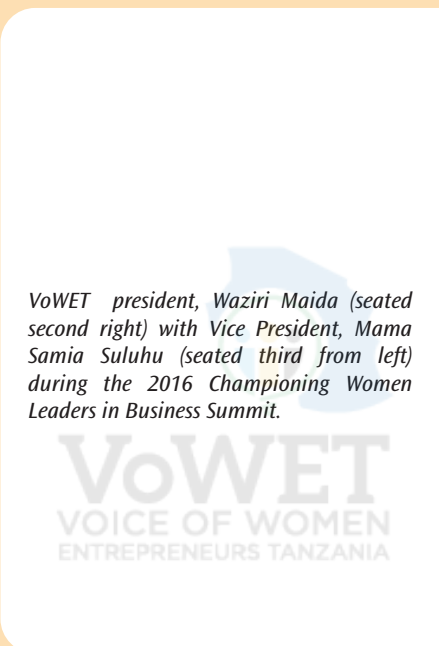


## *Women Empowerment Through Entrepreneurship*

IBRA Contractors and the sister companies support women empowerment in Tanzania through not for profit VoWET, which Managing Director, Waziri Maida serves as president. VoWET brings together hundreds of women entrepreneurs for advocacy, capacity building and training.



*VoWET president, Waziri Maida (left) with IPP Chairman, Dr. Reginald Mengi during the launching of VoWET.*

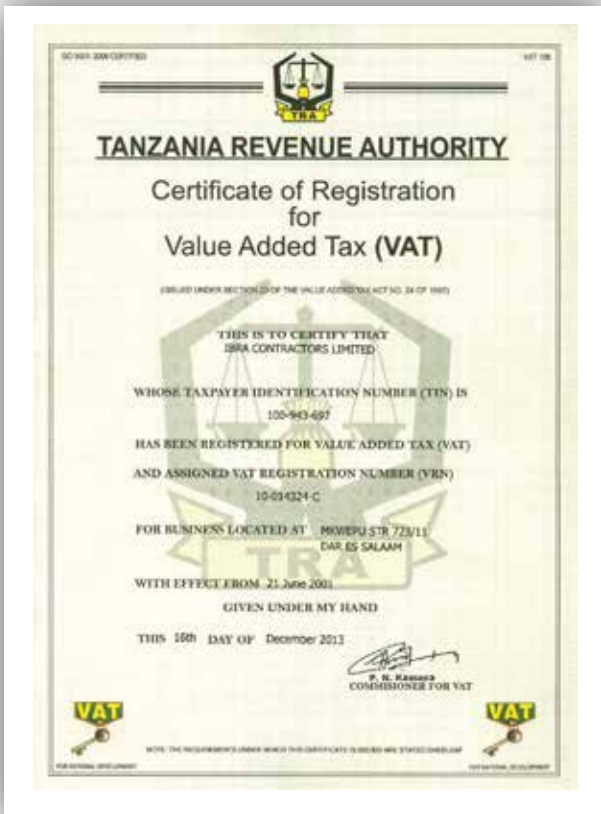
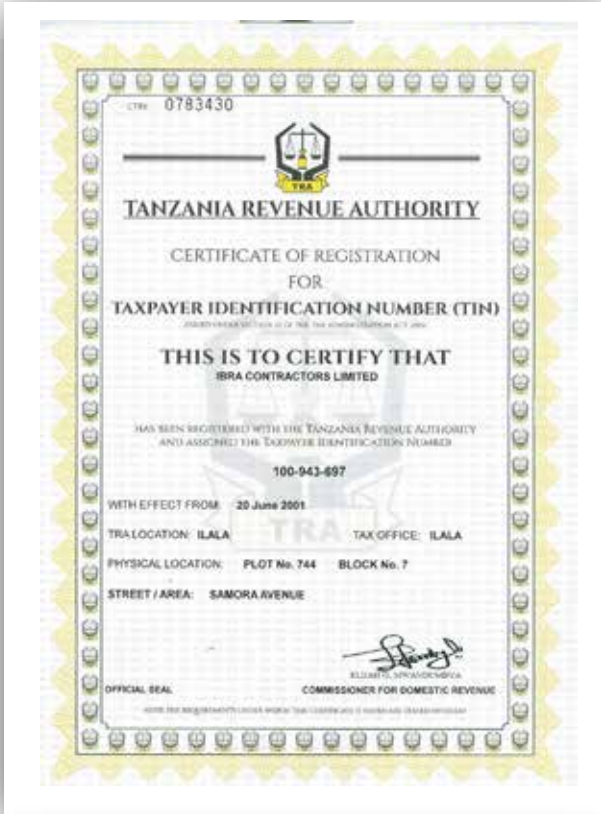


*VoWET president, Waziri Maida (seated second right) with Vice President, Mama Samia Suluhi (seated third from left) during the 2016 Championing Women Leaders in Business Summit.*



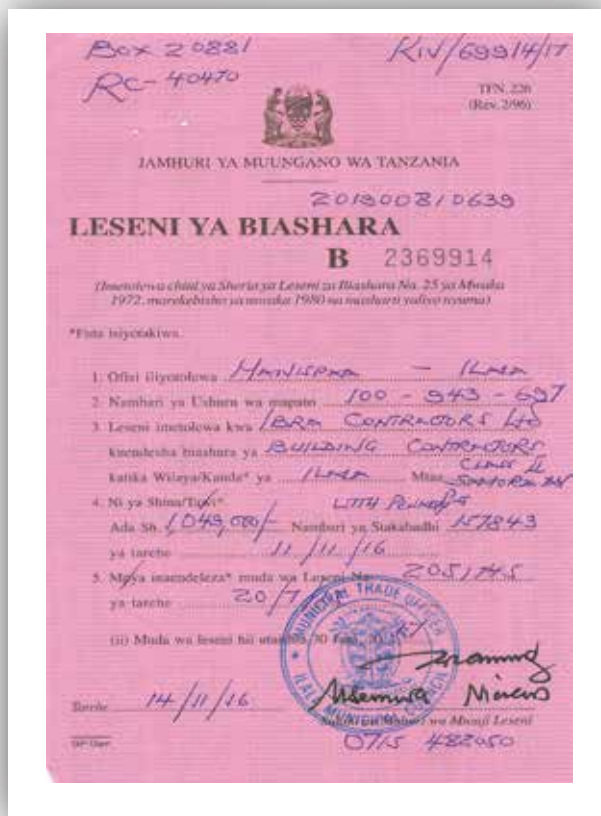
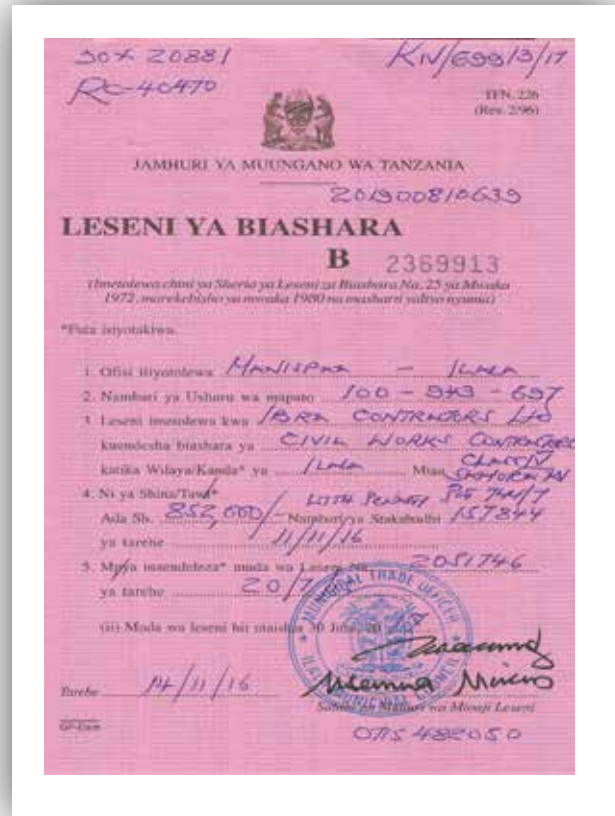


**LEGAL DOCUMENTS**





# IBRA CONTRACTORS LIMITED





# IBRA COMPLEX-KEKO





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